



WORKFORCE REGENERATING PROGRAM FOR EMPLOYERS

SOLVE YOUR PROBLEM OF LACK OF:

- Tailored Semi-senior & Senior
- Out-of-the-box thinking
- Fully committed professionals

&

REINVENT YOUR TEAM
WITHIN 90 DAYS



YOU are about to gain access to a brand new source of top specialists!



Tailored
Out-Of-The-Box Thinking
Fully Committed
Semi-Senior & Senior Professionals
Who Work From Their Homes
In Argentina

- Management & Strategy
- Finance and Banking
- Healthcare
- Data Analytics & Data Science
- Energy and Environment
- Real Estate and Construction
- **♦** Education and EdTech

- **✓** SAP
- Pharmaceutical & Life Sciences
- Retail and Consumer Goods
- Manufacturing & Operations
- Aerospace and Defense
- **...** Transportation & Logistics
- **S** AND MUCH MORE!



Yes! They're from vibrant

Argentina!

Where Messi and

Maradona are from.



WE KNOW

Getting new candidates in the post-Covid era is getting harder by the day.

Australia's skills shortage combined with the Government's "Big Build" program has left you struggling to fill vacancies.

THE FUTURE

- We bring YOU 21stcentury style off-shore outsourcing done ethically.
- We open the doors to the Work From Anywhere Revolution.
- integrate your off-shore lifesaver with your onshore workforce. Yes, when you run out of Aussie candidates, RKTs help YOU keep your business moving.
- obsolete (unscrupulous)
 overseas sweatshop
 model by blending the
 reliability and
 customisation of
 traditional recruitment
 with a fresh pool of
 candidates.
- We present 'Remote Key Talent' (remember the acronym RKT): remote professionals renowned for their unmatched caliber, creativity, and unwavering loyalty.

OK. Get comfortable and grab a coffee. We've laid it all out for you.

You've got some reading ahead of you. You might want to grab a notepad and a pen to take some notes.

However, don't worry! There is an INDEX at the end of this Program where you can find everything super easily!

All the information you need to decide to contact us is RIGHT HERE.

We're holding nothing back, because we want you to contact us <u>only</u> if this proposal is right for YOU and YOUR company.

Follow along step-by-step, and by the end of this document, you'll know if SOS has a solution YOU can use.

The advantages of this is:

By getting to know exactly what we offer and what we don't, you can take your time to assess.

You have the security that

everything is laid out clearly and unambiguously.

You'll become an expert even before you get in touch with us.

So by the time you contact us, you will already have a clear understanding of what we can deliver and how it can benefit your business.

Instead of wasting our time on tire kickers (brutal honesty, sorry), we can spend it improving our service, and offer a better experience for YOU and YOUR Business.

As you see, we want YOU empowered and decisive.

We are not interested in cheap manipulative marketing whatsoever.

Integrity is our signature, and we want to develop close partnerships that are based on frank honesty.

YOU ALREADY KNOW

The Problem

There's a <u>skills shortage in</u> Australia.

Oh my Gawd it's never been harder, right? ₩
We get you. ⇔

The federal government says they'll "Build their way out of the COVID economic downturn"...

Infrastructure Investment Response to COVID-19

The Australian

Government is investing
\$120 billion (...) in
infrastructure across

Australia through (...) the
Infrastructure
Investment Program.

These projects will (...) recover from COVID-19 by creating jobs.

In June 2020, a \$1.5

billion stimulus package
was announced, including
\$1 billion for shovelready projects and \$500
million for (...) Road
Safety Works.

Source:

https://investment.infrastructure.gov.au/about/national-initiatives/response-to-covid-19.aspx

COOL!

BUT where the hell are they going to find the professional staff?

Re-train out-of-work baristas and flight attendants? • 💆

Yeah right!

Worse still, they sent all the foreign students packing, and even now that they are returning, it'll be at least 4 years before any graduates filter through.

Much longer still before there are any skilled, experienced professionals.

It's a <u>Business's worst</u> nightmare!

How are you going to fulfil your

vacancies if you can't find employees?

Make your existing employees work twice as hard and potentially make them quit?

Keep hiring half-trained, kindasorta OK applicants? 😧

The old bullet-proof strategies that would have previously hooked the prime talent <u>are long gone</u>.

The Seek.com Candidate ATM Machine just broke down.

More job ads than ever, but an all-time low number of applicants.

The "Word of mouth" candidate referrals that would once pass by your desk on a monthly basis are M.I.A.

You just need more candidates!

Where the hell are all the candidates?

OHMYGAWD the wheels have fallen off the recruiting industry!

OK, OK, OK

Calm down. Take a breath

WE'VE GOT GOOD NEWS FOR YOU

Pretty soon you'll be the office hero again.

You'll be strutting around like the cock of the walk.

You'll be consistently building a predictable and scalable recruitment pipeline.

Filling vacancies, and making the company bigger profits. §\$

You'll be back in control and a sense of calm will wash over you.

We know, we know... You must be wondering again...

"BUT HOW?"



Covid-19 forced the world to take a serious look at remote working.

Now that we all know how well it can work, it has opened up opportunities that were considered too hard only a couple of years ago.

What if we told you that our...

WORKFORCE REGENERATING PROGRAM FOR EMPLOYERS



...helps you to create an onshore/offshore WORLD-CLASS TEAM?

Picking, hiring, and bringing a new team member on board can be a bit of a puzzle, right?



But don't worry, our program is here to be your trusted partner all the way.



We've thoughtfully curated 40 real-world benefits to make sure you're ready for any unexpected twists and turns in the hiring journey.



Yes, partnering with SOS is like a holiday at the beach 🧘

> That sounds AMAZING! Doesn't it?



But YOU are smart and experienced.



YOU not only need a CONCRETE OFFER, YOU also need answers to many questions...



BUT I've had a bad experience with an outsourcing company in India/ The Philippines...



Look, we don't have an opinion about the comparative merits of Argentines over Indians and Filipinos generally.

There are hard workers and smart folks in every country.

What we can say is that RKTs are the absolute cream of the crop.

Maybe your bad experience was with a call centre or a Low-Cost Centre?

As we said earlier, we don't do those.

SOS TALENTED HR CREW picks the best talent for each role after an exhaustive analysis.

So YOU have a smooooth experience.

Also, Argentinians are ideal RKTs due to:

The very high standard of education.

- ➡ The large professional pool of candidates (that increases the competition).
- The cultural propensity to go the extra mile and proactively think ahead of the game.

YOU, employer, C-level chief, or an expert in your field, picture yourself facing a project and you notice a suboptimal approach. What would you do?

A: You think "I've seen this before. This can be done better. This is a missed opportunity."

ARGENTINIAN RKTS

HIGH STANDARD OF EDUCATION

LARGE PROFESSIONAL POOL

THINK AHEAD OF THE GAME

Then you raised your hand and speak your mind, based on your knowledge and experience.

B: You follow the instructions that you were given. To the letter. It's not your problem, right? And if it is, it's the safest bet, right?

Of course you would choose A, just like us.

And you can be sure that the RKTs would as well because if there's one thing certain, it's that Argentinians don't like to miss opportunities.

Not only that! Take a look at the extra support that allows YOU to enjoy an intense and refreshing swim without any worries...

10

ATTENTIVE HR MODERATOR



That saves YOU time, makes YOU feel supported, and quickly makes RKTs more productive (if that's even possible! \(\varphi\)).

SEAMLESS ONBOARDING

Our ATTENTIVE HR
MODERATOR introduces the
RKTs to the key documents,
company values, who's who, the
number for the IT guy, etc.

INVIGORATING WORKFORCE MANAGEMENT

Our diligent HR moderator actively guides RKTs through their journey, ensuring a smooth transition by reviewing their progress, enhancing productivity, and seamlessly integrating them with the company's values.

FRIENDLY DISPUTE RESOLUTION

OK, sometimes there are misunderstandings, personality clashes, or even more serious issues.

Our ATTENTIVE HR MODERATOR is there to sort these things out before they go too far.



Cool. But aren't foreign university degrees all fake?



We've all seen headlines like...

THE GREAT AUSSIE
DEGREE SCAM:
FORGERS RANKING IN
THOUSANDS SELLING
BOGUS
QUALIFICATIONS



Thousands of UK nationals have bought fake degrees from a multi-million pound "diploma mill" in Pakistan, a BBC Radio 4's File on Four programme investigation has found.

Online cheats: the rise of 'fake' degrees in Malaysia

You can imagine that the last thing we want is to be in one of those headlines.

That's why we introduce you to our next comforting benefit...

METICULOUS DEGREE AUTHENTICATION

That increases your reputation, saves YOU time.

That lets YOU sleep like a well-wrapped baby.



Our PICKY HR FILTERER runs a 2-part authentication process to ensure the RKTs have real qualifications.

Yes. Very anal-retentive! 28





Our WILD HR HUNTERS boldly venture into the wilderness of reference checks, making those classic, never-ending calls to past employers.

They'll even investigate if the buildings our RKTs claim to have constructed are still standing confirming their true engineering prowess!

SECOND LAYER

But most importantly!

Our PICKY HR FILTERER asks for 2 documents:

Certified University Degree.

"Analítico"

A detailed certificate with all the subjects and scores obtained during their career.

Then, verifies that both of them are issued and Certified by the University. Serious 😩 here.

COMPACT REPORT

Our PICKY HR FILTERER wraps it all up with a report for YOU.



Do you keep swapping the RKTs during the project like most outsourcing companies do?



Read this: loyal RKTs for YOU to keep till the end of the project and beyond.

When choosing the best RKTs, 5 to 10 TALENTED HR EXPERTS will sift through the sands of the beach for the shiniest pebble.

As you see, we are ONLY interested in getting YOU the MOST LOYAL RKTs in the right job for the whole project.

IN ARGENTINA:

UNIVERSITY EDUCATION IS FREE

JOBS ARE SCARCE

Read more

The issue is that qualified professionals in Australia are in hot demand.

If you've found a good one you can be sure that they've got head-hunters calling them on a weekly basis.

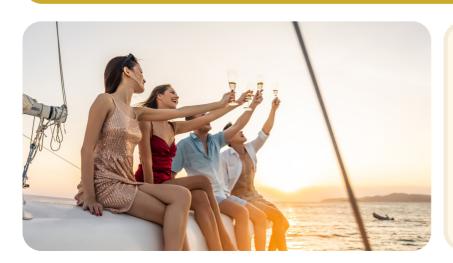
And we know that there's nothing worse than going through the whole recruiting process, building your hot-shot project team, training them up, and then (just when you're starting to get some productivity out of them) they jump ship!

Argentinians, on the other hand, live in a completely different economic situation:

- University education is free. Which means: professionals everywhere!
- Jobs are as scarce as a cold drink in the desert.
- Local employers don't pay well.
- Working for a first-world-country company is like being welcomed to a VIP beach with an iced strawberry daiquiri.

However, people leave jobs for all sorts of reasons. That's why we built this...

GENEROUS RKTs RETENTION POLICY



That makes YOU a big fish in a small pond. Loyal RKTs save YOU money, and boost YOUR image with jealous competitors and juicy contracts.

This awesome policy:

- Makes RKTs happy to quickly meet deadlines,
- Retains them until the end of the contract,
- And spikes their productivity like sugar in diabetic bloodstream. (Dark, sorry).

(a) HOT SALARIES

wages. 10% to 30% more.

Did you know that, sadly, compared to Australia, Argentina EXTREMELY HIGH has an inflation?

BUENOS AIRES, JUNE 3 (REUTERS) -

Analysts consulted by Argentina's central bank raised their inflation estimate for the South American country for 2022 to 72.6%

Well, the RKTs and YOU can pour a cold apple cider and toast from a distance, because WE ABSORB IT ALL.

Salud! And Cheers! 🏴



Read more

That's because not only do good wages help to buy loyalty but it's just the right thing to do.

As the old saying goes: "If you pay peanuts..."

But most important! Our RKTs are experienced professionals who deserve to be paid properly.

Full stop.

EXTREMELY ATTENTIVE HR **MODERATOR**

In this case, deals with any issues around:

- Salary,
- Mental health,
- Ethical treatment, and
- Day-to-day problems that could arise.

Read more

You'll notice that we mention our ATTENTIVE HR MODERATOR several times on this Program.

This is because this motherly human being takes care of a lot of things! 🙎

YOU or your RKTs can ask them A-NY-THING.

Yes, the included ATTENTIVE HR MODERATOR saves YOU extra hassle by not needing to provide your own human

resources.



SYRUPY 10% LOYALTY **BONUS**

"Yo quiero tu cash, cash. Muéstrame tu cash, cash..."

"I want your cash, cash. Show me your cash, cash..."

A very subtle Argentinian song.



In addition to above average wages, we give our RKTs a 10% LOYALTY BONUS at the end of the contract.

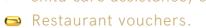
PULPY PERKS

How does "we ALSO give RKTs more than ten mouth watering perks" sound?

Read more

- Gym subscriptions.
- ➡ Lifestyle coaching.
- Annual bonuses in the form of holiday activities and outings.
- Regular company social events.
- Cinema tickets for the family.
- ➡ Family-focused perks and benefits: scholarships, full

private medical insurance, child care assistance, etc.



- Grocery vouchers.
- Birthday cake and gift.
- Christmas hamper.
- Annual public transport ticket.
- ♠ And more!
- Quick note: Some perks come with the RKTs' contract, while others are like sprinkles on the "Loyalty" ice cream, earned through awesome performance.



The time zone difference will be a hassle. Do I have to wait 24 hrs for an answer?



You're worried that Argentina being 13 hours behind Australia might be a problem? Allow us to challenge that preconceived notion and introduce some tempting alternatives...

ARGENTINA TIME:

13 HOURS
BEHIND AUSTRALIA

Read more

By the way, SOS' team is located half in Argentina and half here in Australia. Yes, we built an entire company with that time difference!

FLEXIBLE RKTs SCHEDULE

That doubles YOUR productivity and leaves YOUR competitors in the dust.



SIMMERING TIME-SHIFTED RKTs

Yes! RKTs can work during Australian night time. Our ATTENTIVE HR MODERATOR can organise them for this magic to happen.

Actually, we built our own company in this way.

RAW AUSSIE-TIME RKTs

However, if YOU feel that the previous option in the menu is too exotic, RKTs can work at the same time as their Aussie workmates.

What's amazing is that we absorb the night shift allowance (required by law in Argentina).

SWEET N' SAVOURY RKTs

What about a mix?

Some RKTs working the same hours as their Aussie workmates; while others getting stuff done overnight, free from the usual office distractions.

TALENTED HR CREW THAT LISTENS!

Our TALENTED HR CREW is empathetic and serves YOU with the flexibility YOU need.

Read more

WE DON'T HAVE THAT IN
THE MENU TODAY. BUT LET
ME SEE WHAT WE CAN DO
FOR YOU

Let's say one of your RKTs cannot work today because needs a few hours off to go to a doctor. 🤶

That's no problem either.



Our ATTENTIVE MODERATOR deals with these day-to-day variables.

ONLY FIVE MINUTES FOR YOUR ORDER!

YOU get regular notifications from our ATTENTIVE HR MODERATOR regarding Argentinian Holidays

But not only that, we also added another ingredient to the plate...

CEOs & SUPPORTIVE ACCOUNT MANAGER PERSONALISED ATTENTION



That makes YOU feel completely understood and pampered.

We don't fob YOU off to a call centre or an underling. ••

You, guys, can speak directly with the CEOs, Soni and Juan, and/or your assigned

Australian-based SUPPORTIVE ACCOUNT MANAGER at any time!



Do Argentines speak English?



Buena pregunta! (Good question!).

Yes, Spanish is Argentina's national language, but it stands out with the highest English proficiency among all the Latin American countries.

In fact, Argentina even beats India, Hong Kong, Spain and France (and some parts of Australia 😜) for English Proficiency.

ARGENTINA:

HAS THE HIGHEST
PROFICIENCY IN
ENGLISH OUT OF ALL
THE LATIN
AMERICAN
COUNTRIES

Read more

Take a look at these links about English proficiencyy in Argentina Latin America: level of English proficiency 2021, by country

In which Latin American countries people speak English the best? | Staffing América Latina

EF EPI 2021 - EF English
Proficiency Index
Languages of Argentina Wikipedia

<u>EF English Proficiency Index -</u> <u>Wikipedia</u>

But by now, you must know us. We don't leave things like that to chance...

FINICKY ENGLISH REPORT

That lets YOU have the confidence to speak to their RKTs at normal speed.



TRANSPARENT PROCESS

- 1) RKTs are tested by our CRACKERJACK BILINGUAL EXPERT during the first filtering steps. 📻
- 2) Then, coffee in hand, CRACKERJACK BILINGUAL EXPERT shortlists the ones that could perfectly pass a formal "International English Language Testing System" such as IELTS, TOEFL, or PTE.

FINICKY ENGLISH REPORT

- 1) You receive a comprehensive report detailing the exhaustive journey.
- 2) Cool! Now, YOU can even listen to the recorded tests for

the top 3 RKTs. 🎖 🧣 😮







- 3) YOU triple-check the results of these tests in a video call interview.
- 4) YOU feel fully satisfied to find that the sea is as crystal-clear as in the holiday's brochure.

ON POINT KPIs



That make YOU feel confident about YOUR RKTs delivering promises. 😓

"Key Performance Indicators" COCKTAIL RECIPE.

INGREDIENTS





Things like: "She gets her work done in record time!", "She gets along great with the team", "She is a valuable member of our team".

SHARP ATTENDANCE

Things like: "He's always first to log in to zoom meetings", or "He almost never misses a day!".

O COPIOUS CONTACTABILITY

Answers calls reliably.

Things like: "She always seems to be available!"

HEALTHY RELATIONSHIP WITH ATTENTIVE HR **MODERATOR**

No issues requiring ATTENTIVE HR MODERATOR intervention.

Things like: "Always has good things to say about his employer and the team".

Lastly, mix it well and serve with ice.



Do I have to check the references of the RKTs?



Our TALENTED HR CREW with more than 16 years of experience in the industry get it done for you.

OUR TALENTED HR CREW:

16+ YEARS OF EXPERIENCE

Take a look...

POWERFUL REFERENCE CHECKING PROCESS

That leaves YOU breathing easy and bragging about the professionalism of your RKTs.



Simplicity is sophistication, they say. So, only 2 powerful things:

5-STAR REFERENCE PROCESS

Our PICKY HR FILTERER and DILIGENT HR ASSISTANT work tirelessly to bring YOU the most verified RKTs.

DETAILED REFERENCE REPORT

"Words are carried away by the wind" is a famous Argentinian saying.

The Aussie equivalent is "Actions speak louder than words"

Therefore, the corresponding report of the exhaustive adventure is sent to YOU.



Australian technical standards are probably different from Argentina.



Yep. That can happen. Technical standards and regulations can differ from country to country, and even between different places in Australia.

We've thought of that, too. Read on...

EASY TECHNICAL STANDARDS MATCH



That saves YOU time, money and future frustrations.

EASY TECHNICAL STANDARDS MATCH



KEEP CALM
And
Rely On Your
ATTENTIVE HR
MODERATOR

They contact YOU and gather:

- All technical standards.
- Training packages.
- Jargon lists.
- Acronyms and company specific terminology.
- Any other requirements.

Then, as part of the onboarding process, they pass on this knowledge to eager RKTs,

making sure that everyone comprehends the menu.

We'll even give them a crash course in Aussie lingo.

So they know what their teammates are on about when they say they're "just ducking out to Macca's for some smoko".





RKTs might bother me, trying to get a visa to come to Australia.



We're not a stealth immigration visa company as many so-called off-shore companies are.

EASYGOING OFF-SHORE RKTs

That highlights your ethical values to your clients and competitors.

That gives YOU peace of mind.



S ISOLATED ISLAND CLAUSE

No concerns. Take in the panoramic view and chillax...

It's established in the RKTs' contract not to hassle YOU to get a visa to come to Australia.

Read more

We'd like to share our reasons to keep our RKTs comfortably in their homeland of Argentina:

- ➡ We're not in the business of taking jobs from Aussie workers.
- ➡ We just aim to fill the professional shortage until

the right local talent turns up.

- RKTs pestering YOU to come to Australia can sour the relationship with everyone (including us). And nobody wants that!
- It's simply not our business model. We are not an immigration business.

RKTs' MINDSET

They are extremely happy to follow SOS rules. Why?
Because we treat them exceptionally!

Remember this?

"GENEROUS RKTs RETENTION

POLICY"? Page 15.

Still concerned?

Pop an umbrella in YOUR Long Island Iced Tea, because (again) our ATTENTIVE HR MODERATOR is in charge!

If RKTs do start bothering, YOU can report this to your ATTENTIVE HR MODERATOR and disciplinary action may result.

WHAT IF, ALTERNATIVELY,
AFTER AN OUTSTANDING LONG
PROFESSIONAL RELATIONSHIP
WITH YOUR RKTs, YOU WANT
TO BRING THEM OVER?

That's not a problem. YOU can do that.

But ONLY, and just ONLY, with YOUR express written permission to SOS.

Remember, the RKTs are not allowed to open this conversation in any case. •••



Could you develop these topics, please?

- 1. Overtime, Public Holidays, vacation.
- 2. Sickness, pregnancy, accidents, time off.



Sure. This bit is a game changer! Check it out...

DREAMY COST ABSORPTION



leaves YOU That speechless with how easy and convenient having RKTs is, and gets you excited to jump onboard. 💆

DREAMY COST ABSORPTION

Overtime on a normal day, Public holidays, or vacation?

Sick leave payments, maternity, time off (for any reason)? 🏅

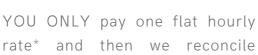
Pfff! YOU can completely forget about all of those and enjoy the ride.

Because we absorb them all!!!



Yes. That's right!

FLAT HOURLY RATE



debits and credits for hours

actually worked.

Read more

That means you don't pay for annual leave or public holidays, sick days or any other absences. Check it out:

1) OVERTIME ON A NORMAL DAY, PUBLIC HOLIDAYS, OR VACATION.

In other words, RKTs working when they normally wouldn't.

Hold onto your hat for this... We're gonna hit the throttle!

Overtime is very complex in Argentina. 📻

Firstly, it varies depending on its type: regular day overtime, vacation overtime, or public

holidays overtime. Then, it varies depending on time slots.

Motion sickness?



Chillax, because YOU don't have to worry AT ALL about that.

We do it EXTREMELY EASILY:

We just charge YOU our normal hourly flat rate for overtime hours. No extra.

Yes. SOS completely absorbs the difference between Regular Hours and Overtime (ANY type of overtime).

SICKNESS, MATERNITY, ACCIDENT, TIME OFF (FOR ANY REASON).

In other words, RKTs not working when they normally would.

In the case that the RKTs work less than their established hours, YOU will be given a credit for those hours in your monthly financial statement.

End of the trip.

Have you ever experienced the liberating sensation that follows

a day filled with water activities?



*Argentinians work 1840 hours per year, assuming a 40-hour workweek. Excluding 2 weeks of leave and 20 public holidays, which, as mentioned earlier, we absorb

PROJECT-BASED PAY

Hiring for project-based roles? Just like riding a jet ski on calm waters, go for a a fixed price contract to simplify, no worries about leaves or overtime.

YOU 🙄: -

Talking about Public Holidays, Australian and Argentinian public holidays don't match up.



That's true!

They don't match up except for Easter, Christmas, and New Year.

Which makes maybe 20 days per year that either your Aussie workers or the RKTs are not at work.

ARGENTINIAN & AUSTRALIAN PUBLIC HOLIDAYS

COINCIDE DURING EASTER, CHRISTMAS, AND NEW YEAR.

Here is our solution...

PUBLIC HOLIDAY RKTs AVAILABILITY

That lets YOU enjoy a beer or two over Australia Day and Anzac Day whilst saving time, increasing productivity, and keeping the project moving.



O ENDLESS SUNRISE

Remember "FLEXIBLE RKTs' SCHEDULE?" Page 19.

Well, this is kind of the continuation but in regards to Overtime.

Considering the compromised economic situation in Argentina, RKTs are generally content to work on their public holidays. Meanwhile, as our Aussie counterparts take deserved breaks on their holidays, RKTs ensure the business keeps thriving.

Yes, "the bar" never closes. Isn't this a great Win-Win

situation?

COCKTAIL

YOU can arrange your preferred working year calendar with aaaall the public holidays YOU want.

Then, our ACCOMMODATING HR ADMIN and WILD HR HUNTERS filter the RKTs to match this calendar of yours.

Remember "DREAMY COST ABSORPTION" Page 33.

Easy. We absorb the difference between Regular Hours and Overtime even on Public Holidays.



I might struggle with arranging international payments.



Easy. No international payments.

We have offices in Australia and Argentina, and we have already sorted out all the details...

UNRAVELLED INTERNATIONAL PAYMENTS



That saves YOU time and hassle.

Yes, lay back and think of waves crashing on the beach...

DISSOLVING INTERNATIONAL TRANSACTIONS KINKS

YOU can breathe calmly and pay SOS AUSTRALIA directly here in Australia with Australian dollars.



TAX & GST DEDUCTIBLE PAMPERING PACK

Read more

- All payments are taxdeductible.
- GST can be claimed back in your quarterly BAS Statement.
- No PAYG Withholding tax on

international payments necessary. We take care of that.

If that's not a pamper... 🤗



FIXED PRICE CONTRACT RELIEF DEAL

YOU ONLY pay a FIXED PRICE CONTRACT* in AUD currency.

Read more

- * Per actual hours worked per month or Project-Based Pay.
- Remember: "DREAMY COST ABSORPTION"

 ■ Page 33.

There are a few reasons why

paying for anything to Argentina is a pain in the 🚺 :

- Extremely unpredictable exchange rate because of the high inflation.
- ➡ There are actually 15+ "official" exchange rates: "oficial", "gris", "blue", etc; that only locals can access effectively. 😯

We've spent years trying to figure out how to solve all of these issues from Australia!

So, now YOU can surrender to your favourite ASMR rain track without any worries, because everything is under control...



Read more

Nice and easy. 🐆

YOU don't need to use any other platform.

SOS can be paid through your normal accounts payable systems as with any creditor.

SIT-BACK DEBITS & **CREDITS SYSTEM**

Read more

Let's add some oil...



We encourage YOU to set up regular monthly payments.

Then, we reconcile any debits or credits once a year to adjust for RKTs' absences or extra hours worked. 🤶

Smooth.

Remember: CEOs & SUPPORTIVE ACCOUNT MANAGER PERSONALISED ATTENTION. Page 21.

Read more

Issues with payments? Confusing fee? Extra hours don't match up? 👺



No worries!

Directly from the Headquarters, we are here to help YOU during Australian business hours. 🔨



But I want Australian residents...



Yeah, YOU would prefer that and we know you're doing your best to get them.

However, the shortage of qualified candidates in Australia is always taking you down the same 2 paths:

A) Get substandard candidates.



B) Try luck with the competition or take the DIY approach and try to do your own recruiting.

MAL. (In Spanish, "no good" = "mal". Not "No bueno")

So, until the "right" onshore candidates show up, we have a solution...

RKTs on short-term (6 or 12-month) contracts.

A key feature of SOS's offer, that is different from other off-shore outsourcing companies, is that we team up with you to create an On-shore/Off-shore

mix of world-class employees.

While your HR department handles on-shore recruiting, we manage the off-shore aspect. Our ATTENTIVE HR MODERATOR coaches and organizes the team, all for you to reap the benefits of this dynamic blend.

Read more

A secret? 👮

Down the track, we know that the "trap" YOU will experience is this one:

- Continue with loyal, out-ofthe-box thinkers, and hardworking RKTs.
- Replace them with unreliable, expensive, and itinerant Australian residents, who will abandon a project in a heartbeat for the next betterpaying gig.

Other popular reasons why

businesses outsource:

1. To improve focus on core business functions: yes, with SOS, YOU can stop the with useless admin duties and get back to the real business.

OUTSOURCING

IMPROVES FOCUS
ON CORE BUSINESS
FUNCTIONS

OBTAINS AND
RETAINS SPECIALIST
KNOWLEDGE AND
EXPERTISE



- 3. To obtain and retain specialist knowledge and expertise: RKTs from a country with FREE WORLD CLASS UNIVERSITIES is a freaking game changer.
- 4. To reduce risk: with SOS, YOU put your eggs in different baskets and build resilience in your workforce.





How much work is in this for me?



We understand that time is money.

Maybe you've had some bad experiences partnering with other recruiters in the past?

Maybe they created even more work for you rather than less?

That can erode your trust in partnering with others. We understand.

However, if you made it to this point, it's because YOU are starting to have the feeling that you could dig your feet into the floury warm sands of Byron Beach while drinking a caipirinha and leave us in charge of your recruitment needs...

Aren't you?

INVISIBLE HR PROCESS

That saves YOU time, boosts your profits, and makes your competitors jealous.

They would love to have a team working like that for them!



Because we intend to partner with YOU, you can consider our TALENTED HR CREW to be an extension of YOU and your company.

© CURATED DATABASE ENTRÉE

Do you want to know if we have RKTs in a certain industry?

An entirely new untapped source of RKTs is constantly refined by our ACCOMMODATING HR ADMIN.

Read more

They search the whole country and let you know ASAP.

So YOU and your loved one can enjoy a fine cheese board curated by a pro chef!

HR 3-MICHELIN-RATED MAIN

From the moment we know what YOU want to order, to the moment you pay and even beyond, there are more than 10 TALENTED HR EXPERTS serving YOU.



EASYGOING STAFF

How many times have you gone to a restaurant with cosy ambient, mouth-watering plates but rude and inflexible staff?

You don't want to come back, right?

In SOS we have a very particular protocol, that should be the standard everywhere to honest, but unfortunately it's not:



Read more

We want to hear everything you have to say.

We don't interrupt and we are never in a rush.

➡ WE ARE FLEXIBLE



Read more

Nothing is set in stone.

If YOU need a change, improvement or simply include or exclude something we haven't contemplated, we do our best to accommodate YOU!

ME ARE REACHABLE



Read more

We adapt to YOU and YOUR communication channels. MS Teams, G-suite, e-mail,

Zoom, smoke signals, language of interpretative dance... YOU name it. 💵

STARVING EMPLOYERS **NEED VIP ATTENTION**

🗅 WE ARE QUICK 🚄



Read more

An overseas process of this depth, on average, can take other outsourcers six months to a year.

Who's got that kind of time?



Our TALENTED HR CREW aims to have your table served within 90 days. 🎉

■ WE NOTIFY :>

Read more

Isn't it annoying when you are waiting at a restaurant and the waitstaff run around you without letting you know when they are going to give you a seat? 🧎

Not an issue at SOS.

We notify YOU at each important step of the process.



WOW! I love everything. But there is still something VERY IMPORTANT we haven't talked about yet... How much do I pay for the outsourcing contract?



We hate not replying straight away to your questions, but we need to make an exception here.

You've been reading for a while and it's easy to forget every detail about what YOU are paying for. ••

Also, we are almost at the end and we'd love you to leave with a nice glance at the full panorama for the last time.

So, please, bear with us for a bit before we get into your question. First we'd like to recap what's in our...

WORKFORCE REGENERATING PROGRAM FOR EMPLOYERS

SOLVE YOUR PROBLEM OF LACK OF:

- Tailored Semi-senior & Senior
- Out-of-the-box thinking
- Fully committed professionals

&
REINVENT YOUR TEAM
WITHIN 90 DAYS



Here we go:





Staff OverSeas Superstar

ATTENTIVE HR MODERATOR

Seamless Onboarding Introducing RKTs to the company.

Invigorating Workforce Management

Team-building and monitoring.

Friendly Dispute Resolution

METICULOUS DEGREE **AUTHENTICATION**

First Layer

Previous employers verification.

Second Layer Academic Certification filter.

Compact Report

GENEROUS RKTs **RETENTION POLICY**

Hot Salaries

10% to 30% above average.

Extremely ATTENTIVE HR MODERATOR

Salary, mental health, ethical treatment, etc.

Syrupy 10% Loyalty Bonus At the end of the contract.

Pulpy Perks More than 10 benefits. FLEXIBLE RKTs SCHEDULE

Simmering Time-Shifted RKTs

RKTs working during Australian night time.

- Raw Aussie-Time RKTs

 RKTs working during Australian
 daytime.
- Sweet N' Savoury RKTs
 RKTs for any mix of shift times.
- 7 Talented HR Crew That Listens!

© CEOs & SUPPORTIVE
ACCOUNT MANAGER
PERSONALISED ATTENTION

CEOs & Supportive Account

Manager Personalised Attention

YOU can get in touch with us

directly.

TINICKY ENGLISH REPORT

- Transparent Process

 Only RKTs that can pass formal

 English tests are shortlisted.
- Finicky English Report
 Listen up to the selected RKTs'
 English Tests.

ON POINT KPIS

- d Mint Report From YOU
- Healthy Relationship With ATTENTIVE HR MODERATOR
- Sharp Attendance



O POWERFUL REFERENCE CHECKING PROCESS

5-Star Reference Process

Double checking references with previous employers.

Detailed Reference Report.

O EASY TECHNICALSTANDARDS MATCH

Easy Technical Standards
Match

RKTs are trained during the Onboarding stage.

© EASY GOING OFF-SHORE RKTs

Isolated Island Clause

RKTs can't hassle YOU for a visa.

O DREAMY COST ABSORPTION

Dreamy Cost Absorption

We absorb the difference between Regular Hours and Overtime.

PUBLIC HOLIDAY RKTs

AVAILABILITY

Endless Sunrise

RKTs can work during Argentinian and/or Australian Public Holidays.

Custom year calendar.

OUNRAVELLEDINTERNATIONAL PAYMENTS

Dissolving InternationalTransactions KinksPay via an Australian account.

Tax Deductible & GST Back Pampering Pack

★ Fixed Price Contract Relief Deal

YOU pay a FIXED PRICE CONTRACT in AUD currency.

Pain-Free Normal Accounts
Payable System

System Sit-Back Debits & Credits

O INVISIBLE HR PROCESS

Curated Database Entrée
We provide you with details on
the most up-to-date Remote Key
Talent (RKT) database across all
of Argentina.

★ ★ HR 3-Michelin-Rated Main

Listen up to the selected RKTs' English Tests.

Easy-going Staff
We listen!

★ Starving Employers Need VIP
 Attention

We're quick and we notify.

Let's be honest, if you wanted to find all of this somewhere else you'd need to find it from multiple different companies. 🧐

Which would mean had expensive, integration; inefficient, features not even created... you get the point.

But most importantly:

IMPOSSIBLE to find!



Picturing it differently...

Remember when Steve Jobs introduced the iPhone? (Yes, we are comparing ourselves with him 😝

He compared its features with the sum of a bunch of other lower-quality cell phones and they didn't even come close.

That's what this is like.

Now, we'd like to take a bit of time to reflect on our superstar, the RKTs.

But we don't want to just tell you. Let's instead introduce you to Pablo

MOCK-UP CASE STUDY

PABLO, THE REMOTE KEY TALENT







Hola.

I'm Pablo, 38 years old, a bilingual International Relations Bachelor who graduated with honours.

I'm not gonna lie, they say I'm pretty good at what I do and I agree.

I used to work at "Coca Cola" in a senior role, fixing contracts for international providers clients. Mostly from home, but sometimes I had to go to the office.

Fifteen years doing that and, aside from the occasional bad day that any human being can have, I enjoyed it a lot.

The sad thing is that I was let go two years ago.

They said "personnel reduction", you know? 🤟

I believe them... and I don't blame them. The economic depression in Argentina is ridiculous.

It's so ridiculous that I was forced to drive a shitty taxi around the streets of Buenos Aires.

What was I going to do? I was unemployed for months.

Anyways...

One day, after my twelve-hour shift, and with my pockets barely full to buy the next day's food for my family, a Recruiter contacted me.

Goosebumps, man.

It was Mariela, a... let me find the napkin where I wrote it. I didn't have paper in the taxi... Yes, here it is:

Mariela, Wild HR Hunter from Staff OverSeas, Australia 🖊

Isn't that cool? •• She offered me a CRAZY GOOD contract with perks that I didn't know a company would care ever to give me. Way better than Coca Cola.

"Working from home", she said.

"From home? Seriously?", I said.

Sorry. I'm a bit emotional sometimes.

I was saying... working from home for... jeez, my handwriting... hold on...

"'The Wombat Bulldozer',
Mineral Fuels Australia" 🙏

I had to google what a wombat was. Haha! ♦

She said that they wanted me to apply as an:

International Relations Senior
Advisor

to help the

Sales Team

to present potential foreign clients

multimillion-dollar proposals of mineral fuel exports \coprod

Literally.

I couldn't believe my ears!

Finally, I was going to come back to my biggest passion: helping people from different cultures to understand each other.

Also, Mariela told me that not only was I going to team up with Australian Managers but also with other Argentinians working from home.

I felt so appreciated, man...

She wanted me to apply to be a

"Remote Key Talent"

It took me five minutes to send her my Resume.

Crossing fingers to be selected now.

Wish me luck! 🗱

Isn't Pablo a lovely guy? ♥

* * *

Bear with us. We're about to answer your question about the price. WE PROMISE!

LET'S BE PIONEERS TOGETHER!



Values that reinforce your ethical approach to competitors and clients. And provides your business with strong roots for a long-term game.

RKTs ARE AS FINE AS AUSSIE PROFESSIONALS OR BETTER!

You might be tempted to compare RKTs with workers from low-cost centres, sweatshops or call centres. Once again, we don't do those.

A better comparison would be comparing them to the professionals currently employed in Australia.

Remember Pablo. His degree, his experience, his reliability! And absolutely excited (and thankful) to crew the luxurious charter of an Australian remote job. Well, that's the standard

type of person you find in Argentina.

WE ARE ON THE CUTTING EDGE OF THE #WORKFROMANYWHEREREVO LUTION

We strongly believe that remote working and worldwide teams are the bright future.

And this future is not about exploiting cheap workers in third world countries, but ensuring that YOU have access to a world of best-in-class professionals that are seriously cared for.

If there is something we have very clear at SOS it is that we

are determined to go way beyond what is expected.

© COST REDUCTION IS COSTLY

YOU probably wouldn't pick your heart surgeon based on the lowest price.

Cost reduction is a valid outcome of offshoring, yet it cannot be the only selection criteria.

What may appear to be "low cost" could turn out to be an expensive alternative after YOU factor in rework and loss of time.

* * *

Uff! That was quite a long leadup. Sorry.

But don't worry, now YOU can relax your scalp and let your shoulders melt, because here is the answer to your original question about price.

The Recruitment Fee

Here's the scoop:

To kickstart the search, we charge the equivalent of 20% of

the yearly contract rate.

Once you've selected your Remote Key Talent (RKT), it's an additional 10% to seal the deal.

Industry standard, basically.

The Salary

YOU already have a budget range in mind for employing Australians in the roles. Right?

The GOOD news is that we can fill those positions with our RKTs within that range.

The GREAT news is that that is MINUS all the overheads like superannuation, overtime, penalty rates, sick leave, annual leave, maternity leave, payroll tax, office space, public holidays, etc.

That's easily a 30% to 50% saving compared to the equivalent Aussie worker.

Don't you want to come to our warm arms and jump together to the waters of SOS for a swim with smooth, laughing and cheering dolphins?

What a magnificent writer I am. I know.



We've created...

WORKFORCE REGENERATING PROGRAM FOR EMPLOYERS

SOLVE YOUR PROBLEM OF LACK OF:

- Tailored Semi-senior & Senior
- Out-of-the-box thinking
- Fully committed professionals

REINVENT YOUR TEAM WITHIN 90 DAYS



...genuinely thinking about you.

Thinking about: Your frustrations. Your needs. Your desires. Your dreams! TRUF.

BUT, in reality, we didn't tell you our whole intentions...

This opportunity we've built for almost 4 years at SOS wasn't just to help you become a REGENERATED EMPLOYER.

It was for us, too. For the SOS Team, our awesome TALENTED HR CREW, and our precious RKTs.

We did it to become pioneers in

the ethical #workfromanywhererevolution 🧟

To contribute in our own small way.

To making Australia better off and more advanced.

To help towards a healthier globalised world, where race, nationality, language, or even time differences are not an issue but an opportunity.

We built all of this with the intention of leaving this planet at least a little bit better than how we found it.

Not only for YOU, and US; but most importantly, for future generations to come...

We did it to REGENERATE THE WHOLE HR **INDUSTRY**

THANK YOU FOR READING! You've been amazing. It has been a total pleasure.

Now, to the first surprise!





ARTICULATE ENGLISH FLUENCY GUARANTEE





ARTICULATE **ENGLISH** FLUENCY GUARANTEE

Remember the "FINICKY ENGLISH REPORT"

□ Page 23? That confirms that RKTs speak great English?

Well... this BONUS is perfect for fussy employers, because it internationally authenticates the candidates' English language qualifications. \$\square\$

Perfect if you love having extensive conversations with

your workers.



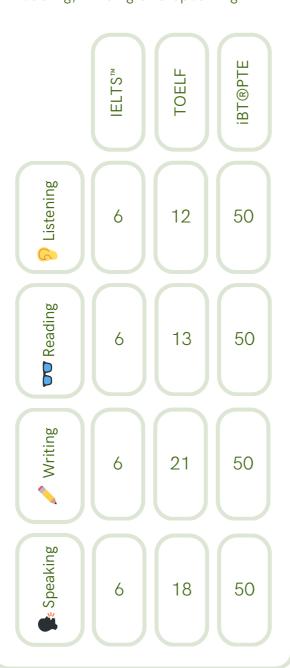
Yes! We provide an IELTS, TOEFL, or PTE test for no extra charge!

Read more

★ IELTS (International English <u>Language Testing System</u>) Assessment showing that they've achieved a minimum score of 6.0 in each of the four modules of listening, reading, writing and speaking.

TOELF (Test of English as a Foreign Language) Assessment showing that they've achieved a minimum score of 12 in listening, 13 in reading, 21 in writing, and 18 in speaking.

PTE (Pearson Academic test)
Showing that they've achieved a minimum score of 50 in each of the four modules of listening, reading, writing and speaking.



If the selected RKT doesn't already have a valid test report taken within the last 2-3 years at the time of submission, YOU can request one of these tests after signing off on a contract with us.



Also, we provide the transport for the RKT to take the IELTS, TOEFL or PTE tests in Buenos Aires or another internationally certified institute in Argentina.



"ON THE SAME PAGE" TEAM BUILDER BONUS





At SOS we are team players and that's a value we want to share with everyone!

That's why our main goal is for YOU to have a strong and long-term Argentinian-Aussie team integration.

GAME PLAN

Respect, communication, strategy and getting to know YOUR needs is essential.

Our ATTENTIVE HR

MODERATOR hosts up to 6 GAME PLAN meetings with the Supervisor and HR Rep from your company.

TEAM BUILDING COACHING

To be honest, we don't integrate teams, we integrate people.

Human beings with needs, wishes, flaws and virtues.

But for the sake of this bonus, let's call it TEAM BUILDING COACHING.

Our ATTENTIVE HR
MODERATOR hosts up to 12
TEAM BUILDING sessions over 6
months.

The goal is to raise a group of off-shore/on-shore professionals that care for each other and collaborate almost at the level of the Volleyroos.

Fun fact: each session takes our ATTENTIVE HR MODERATOR 8 hours to develop.

Time to grab an extra cold beer and enjoy the match!



Introduction to "WORKFORCE REGENERATING PROGRAM FOR EMPLOYERS"

Page 2



RKTs: Staff OverSeas Superstar

BUT I've had a bad experience with an outsourcing company in India or The Philippines...

Page 9



SEAMLESS ONBOARDING Introducing RKTs to the company.

! INVIGORATING WORKFORCE MANAGEMENT

Team-building and monitoring.

FRIENDLY DISPUTE RESOLUTION Sorting things out before they go too far.

Cool. But aren't foreign university degrees all fake?

Page 12

METICULOUS DEGREE **AUTHENTICATION:**

* FIRST LAYER

Previous employers verification.



Academic Certification filter.

COMPACT REPORT

Do you keep swapping the RKTs during the project like most outsourcing companies do?

Page 14

GENEROUS RKTs RETENTION POLICY

HOT SALARIES 10% to 30% above average.

EXTREMELY ATTENTIVE HR **MODERATOR**

Salary, mental health, ethical treatment, etc.

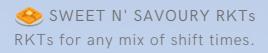
- SYRUPY 10% LOYALTY BONUS At the end of the contract.
- PULPY PERKS More than 10 benefits.

The time zone difference will be a hassle. Do I have to wait 24 hrs for an answer?

Page 18

FLEXIBLE RKTs SCHEDULE

- SIMMERING TIME-SHIFTED RKTs RKTs working during Australian night time
- RAW AUSSIE-TIME RKTs RKTs working during Australian daytime



7 TALENTED HR CREW THAT LISTENS!

© CEO'S & SUPPORTIVE ACCOUNT MANAGER PERSONALISED ATTENTION

CEO'S & SUPPORTIVE ACCOUNT

MANAGER PERSONALISED ATTENTION

YOU can get in touch with us directly.

Do Argentines speak English?

Page 22



TRANSPARENT PROCESS

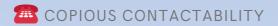
Only RKTs that can pass formal English tests are shortlisted.

FINICKY ENGLISH REPORT

Listen up to the selected RKTs' English Tests



- ON POINT KPI'S
- MINT REPORT FROM YOU
- SHARP ATTENDANCE



HEALTHY RELATIONSHIP WITH ATTENTIVE HR MODERATOR

Do I have to check the references of the RKTs?

Page 25

PROCESS POWERFUL REFERENCE CHECKING PROCESS

5-STAR REFERENCE PROCESS

Double checking references with previous employers.

DETAILED REFERENCE REPORT

Australian technical standards are probably different from Argentina

Page 27



EASY TECHNICAL STANDARDS MATCH RKTs are trained during the Onboarding stage.



RKTs might bother me, trying to get a visa to come to Australia

Page 29

0

EASY GOING OFF-SHORE RKTs

ISOLATED ISLAND CLAUSE
RKTs can't hassle YOU for a visa.

Could you develop these topics, please?

- Overtime, Public Holiday, vacation.
- Sickness, pregnancy, accident, time off.

Page 32

- O DREAMY COST ABSORPTION
- DREAMY COST ABSORPTION

 We absorb the difference between Regular

 Hours and Overtime.

Talking about Public Holidays, Australian and Argentinian public holidays don't match up

Page 35

- PUBLIC HOLIDAY RKTs' AVAILABILITY
- ENDLESS SUNRISE

 RKTs can work during Argentinian and/or

 Australian Public Holidays
 - ★ CUSTOM PUBLIC HOLIDAY COCKTAIL

 Custom year calendar

400

I might struggle with arranging international payments

Page 37



- DISSOLVING INTERNATIONAL TRANSACTIONS KINKS
 YOU pay via an Australian account.
- TAX DEDUCTIBLE & GST BACK
 PAMPERING PACK
- FIXED PRICE CONTRACT RELIEF DEAL YOU pay a FIXED PRICE CONTRACT in AUD currency.
- PAYABLE SYSTEM
 - SIT-BACK DEBITS & CREDITS SYSTEM

But I want Australian residents...

Page 40

How much work is in this for me?

Page 42

- INVISIBLE HR PROCESS
- CURATED DATABASE ENTRÉE

 The most up-to-date Remote Key Talent
 (RKT) database across all of Argentina.

★★ ★ HR 3-MICHELIN-RATED MAIN TALENTED HR CREW (more than 10 experts per client) do the HR process for YOU.



STARVING CLIENTS NEED VIP ATTENTION

We're quick and we notify.

WOW! I love everything. But there is still something VERY IMPORTANT we haven't talked about yet... How much do I pay for the outsourcing contract?

Page 45

BUT THAT'S NOT ALL!

Page 55

O ARTICULATE ENGLISH FLUENCY GUARANTEE

Articulate English Fluency GUARANTEE IELTS, TOEFL, or PTE test for the selected RKT.

ON THE SAME PAGE" TEAM BUILDER BONUS

GAME PLAN
ATTENTIVE HR MODERATOR hosts up to 6
GAME PLAN meetings with the Supervisor
and HR Rep from your company.

TEAM BUILDING COACHING

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